

The history of Aboriginal small business growth in Victoria – through the KBN

A presentation by Esmai Manahan



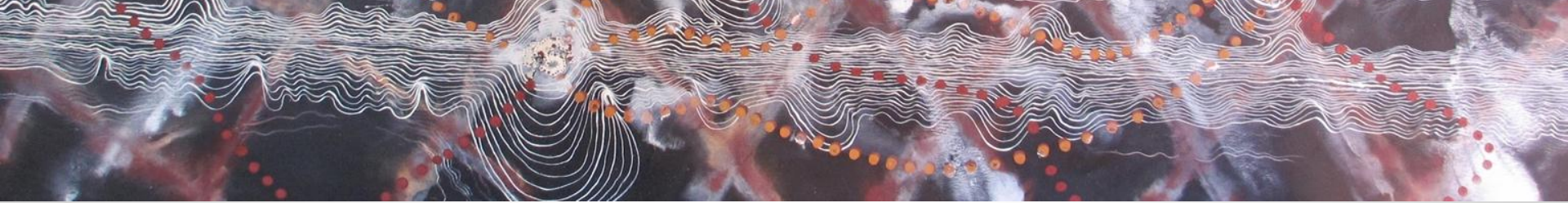
Setting the scene for Aboriginal entrepreneurism



The KBN Model

Regional and metropolitan Aboriginal Business Development Officers were employed in Business Victoria offices in:

- Ballarat
- Shepparton
- Mildura
- Gippsland
- Melbourne



The KBN Developed Industry Partners And Employed Industry Officers in the following sectors:

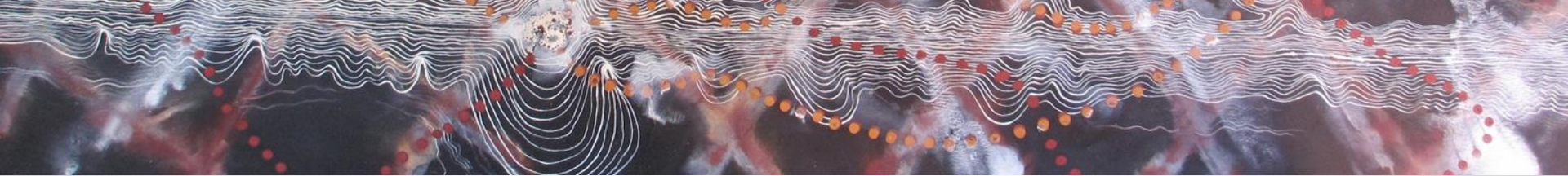
- Arts
- Tourism
- Aquaculture



Programs and Initiatives

The KBN Developed and Delivered the following programs and initiatives.

- Deadly Arts Business
- Tribal Expressions Showcase - 2006 Commonwealth Games Program
- Victorian Indigenous Business Directories - hard copy and online
- VISC - Victorian Indigenous Seafood Committee
- Kinaway – Aboriginal State Based Chamber of Commerce
- Berngan – Aboriginal Business Mentoring Program
- The Dardi Aboriginal Business Awards



Programs and Initiatives (Continued)

- KBN business newsletters
- Yulkuum Jerrang Indigenous Economic Development Conferences.
- Ganyan – Advanced business training program
- KBN Research program
- Young Indigenous Entrepreneurs program, including Youth Forums.
- Industry workshops
- Business Showcasing
- Indigenous conversations - A speaker series
- Melbourne Tram Initiative
- Ochre Dreaming – Growing Victorian Aboriginal tourism



Indigenous Policy Development

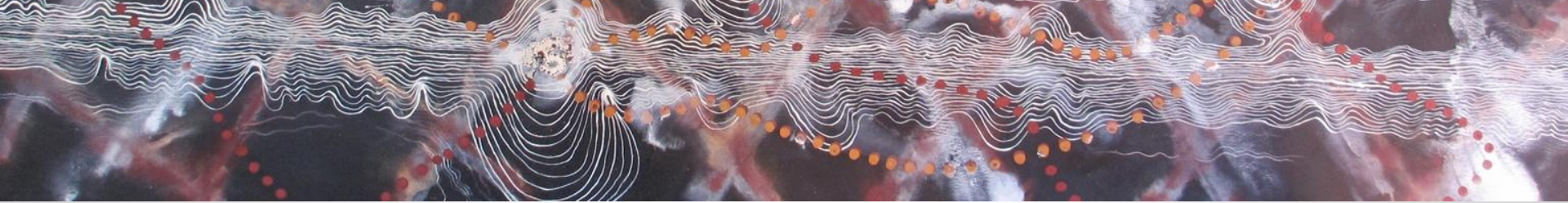
- The KBN developed the Victorian Government's "Building the Economic Base" – A Blueprint for Victorian Aboriginal Business Growth
- Victorian Indigenous Aquaculture Strategy
- Deadly Arts Business – an initiative to grow the Victorian Aboriginal Arts Sector.



Partnerships

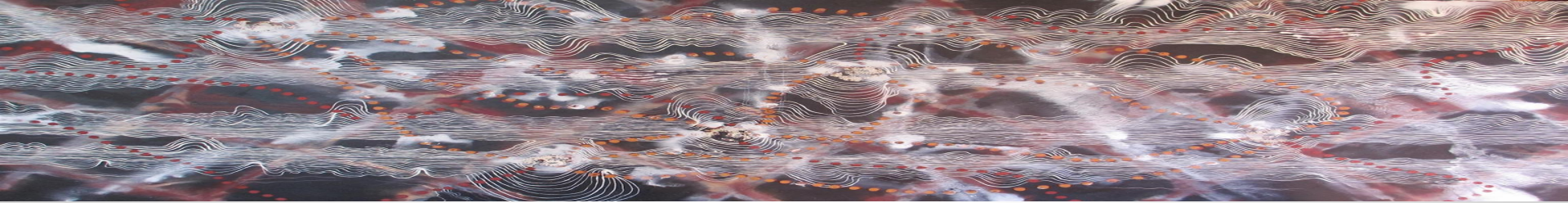
Strategic Partnerships were developed with:

- Arts Victoria
- Fisheries Victoria
- Tourism Victoria
- Te Puni Kokiri
- Canadian Government
- VECCI
- Small Business Mentoring Service
- RMIT
- Melbourne Business School



Kinaway Aboriginal Chamber of Commerce

- How it all began from an idea
- The consultation phase



Questions?